	Current Period			Cumulative Period				
Program Initiative	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	13,998.90	\$19,793.75	2	13,998.90	\$19,793.75	2	\$0.00	0.00%
A2a - Residential Coordinated Delivery	3,961.00	\$13,150.91	2	7,800.00	\$71,510.10	14	\$85,791.59	83.35%
A2b - Residential Conservation Services (RCS)	0.00	\$0.00	0	0.00	\$2,195.00	8	\$14,653.48	14.98%
A2c - Residential Retail	8,214.42	\$16,850.00	3	15,190.49	\$39,885.00	13	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$0.00	0	0.00	\$35.00	1	\$0.00	0.00%
Res Subtotal	26,174.32	\$49,794.66	7.00	36,989.39	\$133,418.85	38	\$100,445.07	
Res % of Total	172.19%	13.59%	77.78%	144.13%	24.50%	88.37%	45.27%	
B1a - Income Eligible Coordinated Delivery	0.00	\$0.00	0	-1,528.33	\$94,331.64	2	\$76,668.39	123.04%
IE Subtotal	0.00	\$0.00	0.00	-1,528.33	\$94,331.64	2	\$76,668.39	
IE % of Total	0.00%	0.00%	0.00%	-5.96%	17.32%	4.65%	34.55%	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations — Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	-15,554.04	\$316,500.00	1	-15,554.04	\$316,500.00	1	\$44,772.78	706.90%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	4,580.49	\$200.00	1	5,756.11	\$425.00	2	\$0.00	0.00%
C&I Subtotal	-10,973.55	\$316,700.00	2.00	-9,797.93	\$316,925.00	3	\$44,772.78	
C&I % of Total	-72.19%	86.41%	22.22%	-38.18%	58.19%	6.98%	20.18%	
Total	15,200.77	\$366,494.66	9	25,663.13	\$544,675.49	43	\$221,886.25	